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20 December 1957

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Dear Dan:

We are enclosing our proposal covering the field service requirements for Customers 1, 2 and 3 for the first half of 1958.

Exhibit A outlines the field service costs to be covered by Contract A-101 and is broken down by the three customer requirements. In addition to supervision of the field service program, the in-plant costs of training our field service personnel for all customers are included. We have also included the costs of field service at the local test sites and anticipated support of System 5. The costs of supporting installation of data reduction equipment for Customer 3 and the training of 2 Air Training Command personnel in accordance with your 1 October letter, #19838, are included. The services of for Customer 2 are also covered under this contract for a period of 2 months each until they are assigned to field engineering duties overseas under separate contracts. Provision is again made for the direct shipment of certain items of material and spare parts to the field service activities although we/do not anticipate that the requirement for this will be very large.

25X1A

25X1D

25X1A

Exhibit B covers the overseas field service for the project covered by Contract A-103. The estimate of services is based on the transfer of support for Systems 1, 3 and the at base B from our field service personnel to project personnel effective April 1, 1957. If there is any delay in that transfer, additional service may be required under this contract. It is estimated that the work program set forth here will require funding of about \$90,000. Approximately \$15,000 of additional funding is required to cover the cost of the field service program under A-103 during 1957 and should be added to the estimate shown here for the first half of 1958.

Exhibit G sets forth the resident field service requirements for Customer 3. It is estimated that the work program set forth here will require funding of about \$95,000 for this period.

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> defense of the United States within the meaning of the Espianaça Laws, Title 18 U.S.C., Section 793 and 794. Its

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25X1A

Field service rates under contracts A-103 and A-104 should continue previsionally at the same rates now in effect for the last half of 1957. As soon as we can complete an analysis of our costs for that period, we will forward to you a proposal for revised rates covering the first half of 1958.

25X1A

The requirements for field engineering services in support of the new System 2 fixed equipment for Customer 2 are outlined in Exhibit D. Unless separate contract coverage is provided for this, we would propose to perform the work under Contract A-103. Approximately of funding will be required for this work.

Three classes of field service personnel are covered by the proposals: Field Technicians, Field Engineers and Field Engineering Supervisors or R&D professional personnel. Separate labor rates are applicable to each group.

are classified as Field Engineering Supervisors. It is anticipated that about eight manmonths of R&D professional time will be required in Field Engineering activities during the period principally for instruction of Field Engineering and Customer personnel at our plant and, in a few instances, for short periods of instruction at operating sites.

Your early approval of the field support program as set forth here will be appreciated. In the interim, we will proceed on the basis of the program outlined in the proposals unless you advise us differently.

Sincerely,

Dean

Enclosures:

Copies I thru 3 of the following documents:

1132X5. 184

1132X5.185

1132X5. 186

1132X5.187

cc: H. A. W. - AGO
Copy 4 of above listed
documents